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## ADVISORY/COACHING SERVICES

After 30 years consulting with hundreds of faith-based nonprofits, I now give priority to coaching/advising CEOs and Chairs of mid- to large-size ministries.

1. **Clients:** A CEO or CEO-designate, a board chair or chair-elect – individually or together when from the same organization. Why? These leaders are *the keys* to developing high performance governance.
2. **Venue:** Zoom video calls to allow maximum flexibility in scheduling. (An option is to meet in Scottsdale, AZ.)
3. **Focus and Schedule:** 60-90-minute sessions that focus on a few (2-4) questions/topics the client leader submits 48 hours in advance of a scheduled dialogue. The client may change the date and time whenever necessary.
4. **Resources:** I send a few relevant resources in advance -- training tools, articles, samples, templates, names of other experts -- for the client's current and future use, and as a framework for the upcoming discussion.
5. **Follow-up:** My summary of the session is emailed, normally within 24 hours and often with additional resources attached.
6. **Fees:** \$200 per session including preparation and selection of pre- and post-call resources. Invoices are emailed at the end of each month for work completed during that month, payable in 30 days.
7. **Other Consulting Fees:** \$175/hour if a separate project is undertaken.
8. **Termination:** Either party may terminate at any time.

Personal background information and free resources are available on the website noted above.